



BOEING Reality Corporation
4060 Lakewood Blvd. 6th floor
Long Beach, Ca. 90808-1700

11/24/97

Attn: Mr. Thomas Overturf
Director- Development

RE: Quote - Harbor Gateway Center
Entry Monument Signs

Job Description;

Provide and install: Concrete Monument Signs and Wall with "Halo"
Illuminated Logo Area, also satin aluminum inset letters at recesses.

We have included the following in this quote; Shop drawings, full size art,
engineering, excavation, footings, rebar, natural gray concrete, smooth form finish,
installation / plans, and anti-graffiti coating.

Excluded are; hauling away spoils, permits and fees.

Cost for above, ea. 35' wall.....	\$23,340.00	Quantity One (1)
	\$21,675.00	Quantity Three (3)
	\$20,833.00	Quantity Six (6)

Terms:

10% Deposit, progress payments will be accepted for balance with pre-lim
information.

Conditions:

Drawings/submittals will be provided upon receipt of signed contract and deposit.

Tom: This is an approximate cost based on the information provided and engine-
ering assumptions we had to make. Unit prices are based on a minimum of Three
(3) signs ordered. Revisions can be expected along the way.

Please contact Mr. Robert Smith if you have any questions.

We are a licensed and insured sign contractor.

Regards,

Robert Smith

24422 Del Prado
Dana Point, CA 92629
(714) 248-7474
Fax (714) 248-1946

